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Y-Reluctant ->

C O N F I D E N T I A L 260559Z FEB 86 STAFF

CITE FRIS/GULF 10039

TO: FRIS.

RYBAT

SUBJECT: PLANNING EXERCISE--DEDICATED CIRCUITS

REF: FBIS 21354

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1. IF GULF BUREAU IS CONVERTED TO A RELAY SITE, RELIEVE IT MAY BE USEFUL TO LINK IT WITH AT LEAST ONE OF THE MIDEAST BUREAUS AS WELL AS (INSTEAD OF?) LD/BRC. I THEREFORE ASKED BATELCO FOR A DETAILED COST PROPOSAL FOR LEASED VOICE CIRCUITS TO LD, NC, AND JN.

STAT

THESE FIGURES INCLUDE COSTS FOR BOTH THE BAHRAIN END AND THE DESTINATION END OF EACH CIRCUIT, BASED ON A 40 PERCENT DISCOUNT THAT BATELCO GIVES TO THE U.S. EMBASSY AND THE STANDARD RATES FOR THE DESTINATION ENDS. OBVIOUSLY, THE COSTS WOULD BE LOWER IF SIMILAR DISCOUNTS ARE AVAILABLE IN THE DESTINATION COUNTRIES. I CAN PROVIDE A DETAILED BREAKDOWN OF THE LOCAL CURRENCY PAYMENTS IN EACH COUNTRY, IF YOU ARE INTERESTED.

2. CHARGES AT THE JORDAN END ARE HIGHER FOR A DATA CIRCUIT, IF DESIRED; VOICE AND DATA CIRCUITS ARE THE SAME PRICE IN UK, CYPRUS, AND BAHRAIN.

3. LEAD TIME FOR INSTALLATION OF THE BAHRAIN TERMINAL WOULD BE FOUR TO SIX WEEKS FROM THE TIME A FIRM ORDER IS PLACED.

4. THIS STRIKES ME AS AN UNNECESSARILY EXPENSIVE WAY OF COVERING THE PROGRAMS THAT CANNOT BE MONITORED BY CONVENTIONAL MEANS AT OTHER LOCATIONS, SINCE MANY OF THESE PROGRAMS ARE OF ONLY MARGINAL PRODUCTIVITY. AS PART OF THIS EXERCISE, I HAVE BEEN FIGURING MONTHLY AVERAGE OUTPUTS FROM A NUMBER OF SOURCES THAT

OTHER BUREAUS MAY NOT BE ABLE TO PICK UP IN A REORGANIZATION. ON THE BASIS OF WORDAGE PRODUCED, FEW OF THESE SOURCES APPEAR TO BE WORTH THE COST OF FEEDING BY LEASED CIRCUIT TO ANOTHER BUREAU PLUS THE MANPOWER COSTS OF SUMMARIZING THE PROGRAM AT THE OTHER END. FOR THE VOLUME OF PROGRAMMING FOR WHICH FEEDS ARE BOTH NEEDED AND JUSTIFIED BY OUTPUT, I BELIEVE DIALING CALLS AS NECESSARY WOULD PROVE THE LESS EXPENSIVE WAY OF ACCOMPLISHING THE JOB. FOR EXAMPLE, IF FEEDS ARE INITIATED BY GF, RATES WOULD BE AS FOLLOWS: GF/LD--\$3.18/MIN; GF/NC--\$3.75/MIN; GF/JN--\$1.60/MIN. RATES ARE REDUCED BY HALF FOR THE 1600-2400 GMT PERIOD. LITTLE OR NO CLASS A COVERAGE WILL REQUIRE FEEDING; CLASS B PROGRAMS CAN WAIT TO BE FED AT THE CHEAP RATE. DECL OADR DRV COL 14-82 BY [REDACTED].

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